

Erwin Sterling

PERSONAL DATA

Date of birth: 16.06.1970 | Marital status: married, 6 children
Place of residence: A-9400 Wolfsberg | Contact: +43 664 22 13 914

PROFESSIONAL CAREER

2019 – present: Sterling Solutions GmbH: Managing Director
Founder of Sterling Solutions (est. 2019), a consultancy focused on guiding individuals through personal and professional transformation. Transitioned the company into a strategic consultancy offering participation-based models for sustainable business development
2009 – 2012: POK Pühringer AG, Switzerland: Project development
2003 – 2007 HTL Wolfsberg: Technical Teacher & Production Planner
1993 – present: Sterling GmbH: Managing director since 2007, founded and transformed the family-owned carpentry business into Sterling GmbH with a team of 25 employees. Focus on integrated interior design and holistic living concepts.

EDUCATION

2022 – 2025: Mediation, ASAS Austrian School of Applied Studies
1990 – 1991 Master class HTBLuVA Villach
1985 – 1988 Apprenticeship in carpentry
1984 – 1985 HTL Wolfsberg
Foreign languages: Basic knowledge of English

QUALITIES

Visionary, solution- and future-oriented, composed, impartial, and skilled in conflict resolution

KEY COMPETENCES

My long-standing role as Managing Director of Sterling GmbH, combined with my training in mediation and continued education in personality development, communication, and coaching, has taught me how to set the right course for improving collaboration among diverse personalities within an organization.

Identifying tensions and integrating them systematically into development processes is one of my core strengths. I guide strategic change with a focus on people and organizational dynamics.

VISION & PASSION

Change starts with conversation.
I firmly believe that even difficult situations can be transformed into positive developments with the right guidance. Supporting and integrating these processes into company structures is my passion. I find deep fulfillment when conflicts dissolve, improvement processes begin, and the results are clearly reflected in the company's success. At the center of my work is always the person – with a clear view of the company's goals.

HOBBIES

I enjoy spending time with my children, continuing education in knowledge transfer and human mental development. Sports & balance: Triathlon (long-distance) and ice hockey.

*At first, we shape our surroundings – but
over time, our surroundings shape us!*

